

## SBSB Group Health Insurance Program for Sole-Proprietors and Small Employers in Massachusetts

**Welcome!** Enrollment in the health insurance plan of your choice is simple – **only 3 easy steps**. Our Benefit Specialists are available to assist you and all information is confidential.

**Step 1: Obtain a premium quote** by contacting an SBSB Benefit Specialist at 1-800-472-7199, or by visiting us at [www.SBSBHealth.com](http://www.SBSBHealth.com) and click on [Small Business Shopping for my Employees](#).

**Step 2: Apply for health insurance** by submitting the following to SBSB.

- Completed Employer Group Application
- Completed SBSB Group Health Census Form
- Health Insurance Premium Quote
- Have each employee participating in your group plan complete, sign, and date an Enrollment/Change Form. (**Please note:** all dependent information including dates of birth must be accurate.)
- Waiver of Coverage Form for each employee opting out of your group insurance plan
- Include Proof of Business Documentation (**choose at least 1**)
  - Schedule C
  - WR1
  - Payroll Documents
- Complete the SBSB Membership Application

**Step 3: Submit** the first month premium and SBSB Annual Membership Dues (\$85 for 1-4 employees; \$125 for 5-9 employees) payable to SBSB.

**Mail to:** Small Business Service Bureau, Inc.  
38 Austin Street  
P.O. Box 15014  
Worcester, MA 01615-0014

**or FAX to:**  
1-508-792-3872

**or scan and email to:**  
[enroll@sbsb.com](mailto:enroll@sbsb.com)

*All groups subject to health plan eligibility and underwriting requirements.  
All enrollment documents, including the employee's enrollment form, must be completed, signed, dated,  
and submitted to the Small Business Service Bureau, Inc. 10 days prior to the desired effective date.*

# Join SBSB!

## A Big PLUS for Small Business Success!

### Member Information

Business Name \_\_\_\_\_

Name of Owner/Operator  Mr.  Mrs.  Ms.

FIRST NAME MIDDLE INITIAL LAST NAME

TITLE DATE OF BIRTH

#### Business Address

STREET (NO P.O. BOXES)

CITY STATE ZIP

#### Mailing Address (if different from street address above)

STREET / P.O. BOX

CITY STATE ZIP

Is your business address the same as your home address?

Yes  No Do you:  Rent  Own  Lease?

Business Telephone (\_\_\_\_\_) \_\_\_\_\_

Home Telephone (\_\_\_\_\_) \_\_\_\_\_

Fax No. (\_\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_

Number of Full-Time Employees \_\_\_\_\_

Description of Business: \_\_\_\_\_

EXAMPLES: ACCOUNTING, LAW, RETAIL CLOTHING SALES, COMPUTER CONSULTING, ETC.)

#### Business Structure (check one)

- Corporation  Sole Proprietorship  
 Partnership  Subchapter S

Does your company have a probationary period for new employees?  No  Yes If yes, what is it? \_\_\_\_\_

Yes, I want to save money on group insurance and other benefits for my small business!



### Complete this section only if applying for health insurance through SBSB.

Health Insurance Effective Date Desired \_\_\_\_ / \_\_\_\_ / \_\_\_\_

If you are applying for health insurance, do not cancel any insurance until you are certain your new coverage is in effect.

I hereby certify and attest the information provided herein is true and complete to the best of my knowledge, and that I have the legal authority to execute this document on behalf of the company named herein. I certify that 100% of eligible people who are not covered by a spouse, parent or Medicare are enrolled in the SBSB Health Insurance Program. Furthermore, I certify that all current and future employees to be enrolled actively work full-time, as defined by state and federal laws, for financial compensation. I understand all health coverage becomes effective upon the approval of the provider or carrier. I further state I am aware the health provider retains the right to terminate coverage at any time if the statements made herein are not true and complete.

For information or assistance with this application, call an SBSB Membership Representative Toll Free at **1-800-472-7199.**

AUTHORIZED SIGNATURE \_\_\_\_\_ TITLE \_\_\_\_\_

PRINT NAME \_\_\_\_\_ DATE \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Please use the SBSB return-addressed envelope provided to submit your application(s).



A National Membership Organization for Small Business  
 38 Austin Street • P.O. Box 15014 • Worcester, MA 01615-0014

FOR SBSB USE ONLY			
DATE	_____ 090 _____ 260 _____ 400 _____		
	250 _____ 210 _____ 490 _____ 410 _____		
240	INITIAL BILL _____	EFF. DATE _____	
REASON	_____		

## EMPLOYER GROUP APPLICATION (PAGE 1)

**Mail to:** Small Business Service Bureau, Inc.  
38 Austin Street  
P.O. Box 15014  
Worcester, MA 01615-0014

**or FAX to:**  
1-508-792-3872

**or scan and email to:**  
enroll@sbsb.com

*Please include:*

- Employer Group Application     
  Enrollment Forms     
  Confirmation of Sold Rates
- Evidence of employment, which may include payroll records or WR-1. Please indicate employees who are part time and/or not eligible for coverage; employees who are waiving coverage; and employees who have terminated employment.

EMPLOYER ACCOUNT INFORMATION											
COMPANY NAME				NATURE OF BUSINESS			SIC CODE			TAX ID#	
							BILLING CONTACT				
STREET ADDRESS				BILLING ADDRESS (IF DIFFERENT)							
PO BOX				CITY			STATE		ZIP		
CITY			STATE	ZIP		PHONE			FAX		
GROUP CONTACT / TITLE				EMAIL ADDRESS							
				BENEFITS ADMINISTRATOR (IF ANY)							
PHONE			FAX			BENEFITS ADDRESS (IF DIFFERENT)					
EMAIL ADDRESS				CITY			STATE		ZIP		
COMPANY WEBSITE				PHONE			FAX				
# OF ELIGIBLE EMPLOYEES				# OF EMPLOYEES ENROLLING			RETIREES (AGE 65+ W/MED A&B)		# OF COBRA ENROLLING		DOMESTIC PARTNER COVERAGE
											<input type="checkbox"/> YES <input type="checkbox"/> NO <small>If yes, please include domestic partner rider</small>

TOTAL NUMBER OF EMPLOYEES (INCLUDE ALL FULL- AND PART-TIME EXEMPT EMPLOYEES SUBJECT TO FICA TAXES)\* \_\_\_\_\_

**\* THIS INFORMATION IS NECESSARY IN ORDER TO CLASSIFY YOUR COMPANY CORRECTLY FOR FEDERAL MEDICARE SECONDARY PAYER (MSP) REQUIREMENTS.**

**IMPORTANT:** The employer must notify Health New England within five (5) business days of when the total number of employees either increases to 20 or more or drops below 20 during the contract year. HNE will validate the total number of employees at the group's renewal date.

GROUPS FOUND TO HAVE MISREPRESENTED ANY OF THE ABOVE INFORMATION MAY BE SUBJECT TO IMMEDIATE CANCELLATION, WITH NO CONVERSION PRIVILEGES.

### EMPLOYER CONTRIBUTION

HNE HAS A MINIMUM REQUIREMENT OF 50% OF SINGLE RATE

COMPANY CONTRIBUTION (PERCENT OF PREMIUM OR DOLLAR AMOUNT CONTRIBUTED TOWARD MONTHLY RATE) \_\_\_\_\_

IF APPLICABLE: EMPLOYER CONTRIBUTION PERCENTAGE CONTRIBUTED TO RETIREE COVERAGE \_\_\_\_\_

REQUESTED EFFECTIVE DATE	ANNIVERSARY DATE	NEW HIRE WAITING PERIOD
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PLAN NAME: _____ _____	HSA <input type="checkbox"/>	HRA <input type="checkbox"/>	RATE TIER TYPE Tier 2 <input type="checkbox"/> Tier 3 <input type="checkbox"/> Tier 4 <input type="checkbox"/> Other <input type="checkbox"/> _____	Rx COPAYS: _____ _____	CHIRO COPAYS: _____ _____
PLAN NAME: _____ _____	HSA <input type="checkbox"/>	HRA <input type="checkbox"/>	RATE TIER TYPE Tier 2 <input type="checkbox"/> Tier 3 <input type="checkbox"/> Tier 4 <input type="checkbox"/> Other <input type="checkbox"/> _____	Rx COPAYS: _____ _____	CHIRO COPAYS: _____ _____
PLAN NAME: _____ _____	HSA <input type="checkbox"/>	HRA <input type="checkbox"/>	RATE TIER TYPE Tier 2 <input type="checkbox"/> Tier 3 <input type="checkbox"/> Tier 4 <input type="checkbox"/> Other <input type="checkbox"/> _____	Rx COPAYS: _____ _____	CHIRO COPAYS: _____ _____
PLAN NAME: _____ _____	HSA <input type="checkbox"/>	HRA <input type="checkbox"/>	RATE TIER TYPE Tier 2 <input type="checkbox"/> Tier 3 <input type="checkbox"/> Tier 4 <input type="checkbox"/> Other <input type="checkbox"/> _____	Rx COPAYS: _____ _____	CHIRO COPAYS: _____ _____

\* Please verify with your sales representative which plans offer calendar year or policy year deductibles.

**COBRA BILLING OPTIONS**

This is a billing method only and Employer Groups are still required to follow all other COBRA responsibilities.

**Individual Bill COBRA (Preferred billing method for groups with less than 51 eligible employees):**

*Premium invoice will be sent directly to COBRA participant. HNE adds a 2% administration fee to premium due as allowed by COBRA regulations.*

**Group Bill COBRA:**

*Premium invoice will be sent to the Employer Group for COBRA Participants. Employer Group is responsible for collecting COBRA premium and submitting payment to HNE.*

**EMPLOYER GROUP CERTIFICATION**

The foregoing statements are (1) true and correct to the best of my knowledge and belief and (2) made to induce the issuance of health coverage by Health New England (HNE). I understand and agree that any coverage issued shall be subject to the terms of the HNE Employer Agreement. I acknowledge that I have received a copy of the HNE Employer Agreement. I also acknowledge that coverage is not effective until approved by HNE and that the requested effective date may be deferred if the information submitted is incomplete. As required under MGL c. 176G § 6A and as further set forth in the HNE Employer Agreement, I also specifically agree that the group is contracting with HNE to offer benefit plan(s) to all full-time employees who live in Massachusetts, and that the health insurance premium contributions for the benefit plan(s) made by the group are not smaller for full-time employees who earn lower wages, computed hourly or annually, than for other full-time employees who receive an equal or greater total hourly or annual salary.

SIGNATURE OF COMPANY OFFICIAL

TITLE

DATE

**BROKER OF RECORD ASSIGNMENT**

The group designates the broker named below as Broker of Record to obtain and receive information from HNE on the group's behalf and to receive commissions which may become payable upon acceptance of this application by HNE.

BROKER NAME	COMPANY		
ADDRESS	CITY	STATE	ZIP



# Small Business Service Bureau, Inc.

A National Membership Organization for Small Business  
38 Austin Street, P.O. Box 15014, Worcester, MA 01615-0014

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Requested Health Plan: \_\_\_\_\_

Broker Name: \_\_\_\_\_  
*(if applicable)*

Broker Number: \_\_\_\_\_

## Group Census Form

Total number of employees (ACA Definition\*): \_\_\_\_\_

Number of full-time and full-time equivalent employees (FTE's), including any part-time and seasonal employees who are employed at the time of the policy effective date working 30 or more hours per week. \_\_\_\_\_

Do you regularly employ at least one individual that is not an owner and/or family member of an owner? \_\_\_\_\_ Yes \_\_\_\_\_ No

Include all benefit eligible employees on payroll and any COBRA participants. Please attach additional listing if needed.

Employee Name	Covered by other group insurance? (yes/no)	Covered by spouse? ** (yes/no)	Date of Birth	Date of Hire	Full/Part Time (Hrs. worked)
1.					
2.					
3.					
4.					

Signed: \_\_\_\_\_ Date: \_\_\_\_\_  
Authorized Company Representative

Name: \_\_\_\_\_  
Please Print

**Return All Copies to SBSB**

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38 Austin Street  
P.O. Box 15014  
Worcester, MA 01615-0014

**or FAX to:**  
1-508-792-3872  
**or scan and email to:**  
enroll@sbsb.com

\*To determine the FTE count we recommend using <https://www.healthcare.gov/shop-calculators-fte/>.

\*\*If waiving right to group health care coverage at this time, please attach a completed waiver of coverage form.

**If you have questions or need assistance, please contact SBSB at 1-800-472-7199**



One Monarch Place, Suite 1500  
 Springfield, MA 01144-1500  
 healthnewengland.org

# ENROLLMENT/ADD/TERMINATION FORM

PLEASE PRINT AND/OR TYPE INFORMATION. PRINT TO SIGN.

EMPLOYEE NAME (FIRST, LAST)		COMPANY NAME		PLAN		WILL ANYONE COVERED ON THIS POLICY KEEP OTHER HEALTH INSURANCE? <input type="checkbox"/> YES <input type="checkbox"/> NO			
PRIMARY CARE PROVIDER (PCP) (REQUIRED FOR HMO PLANS)		(PCP) PROVIDER ID# (REQUIRED FOR HMO PLANS)		IS THIS YOUR DOCTOR NOW? <input type="checkbox"/> YES <input type="checkbox"/> NO		NAME OF INSURANCE CO. _____ POLICY # _____			
SS# (REQUIRED)		DOB MONTH DAY YEAR		GENDER <input type="checkbox"/> MALE <input type="checkbox"/> FEMALE		NAMES OF COVERED INDIVIDUALS _____			
ADDRESS STREET		APT NO.		P.O. BOX		IS EMPLOYEE RETIRED? <input type="checkbox"/> YES RETIREMENT DATE _____ <input type="checkbox"/> NO			
CITY		STATE		ZIP		ARE YOU OR ANY OF YOUR DEPENDENTS COVERED BY MEDICARE?* <input type="checkbox"/> YES <input type="checkbox"/> NO			
TELEPHONE (HOME) ( ) ( )		TELEPHONE (WORK) ( ) ( )		EMAIL		IF YES, <input type="checkbox"/> PART A <input type="checkbox"/> PART B INCLUDE COPY OF MEDICARE CARD			
MARITAL STATUS: <input type="checkbox"/> SINGLE <input type="checkbox"/> MARRIED <input type="checkbox"/> DIVORCED <input type="checkbox"/> OTHER		PRIMARY LANGUAGE SPOKEN				MEDICARE CLAIM # _____ <i>*If you have not indicated yes or no regarding your Medicare or other insurance status, you may receive a follow-up questionnaire.</i>			
ETHNICITY (use codes from back of form) 1st		2nd		OTHER		RACE (Use codes from back of form)		FOR GROUP MEDICARE SUPPLEMENT MEMBERS: WILL THIS POLICY REPLACE ANY OTHER ACCIDENT AND SICKNESS INSURANCE CURRENTLY IN FORCE? <input type="checkbox"/> YES <input type="checkbox"/> NO	
DEPENDENT NAME(S) FIRST LAST (IF NOT SAME AS EMPLOYEE)		ETHNICITY	RACE	LANGUAGE	DATE OF BIRTH MO DAY YR		GENDER	SOCIAL SECURITY # (REQUIRED)	
<input type="checkbox"/> SPOUSE <input type="checkbox"/> OTHER		(SEE REVERSE)						PCP NAME (REQUIRED FOR HMO PLANS) FIRST LAST	
								PROVIDER ID#	
								IS THIS YOUR DOCTOR NOW? Y N	
								Y N	
								Y N	
								Y N	

I UNDERSTAND THAT BY ACCEPTING COVERAGE UNDER THIS PLAN, HEALTH NEW ENGLAND AND ANY HEALTH CARE PROVIDER MAY RECEIVE, USE AND DISCLOSE MY MEDICAL INFORMATION FOR TREATMENT, PAYMENT, HEALTH CARE OPERATIONS, AND ANY AND ALL OTHER USES ALLOWED BY LAW. I HAVE READ AND UNDERSTAND THE TERMS OF ENROLLMENT ON THE BACK OF THIS FORM. I CERTIFY THAT ALL INFORMATION ON THIS FORM IS CORRECT AND COMPLETE TO THE BEST OF MY KNOWLEDGE.

\_\_\_\_\_  
 EMPLOYEE SIGNATURE DATE

**BELOW SECTION TO BE COMPLETED BY EMPLOYER**

EFFECTIVE DATE _____ (new enroll choose qualifying event below)		<input type="checkbox"/> TERM POLICY		<input type="checkbox"/> TERM DEPENDENT		END DATE _____	
<input type="checkbox"/> NEW ENROLLMENT		<input type="checkbox"/> ADD DEPENDENT		<input type="checkbox"/> CHANGE MEMBER INFO		CHOOSE REASON:	
<input type="checkbox"/> NEW HIRE (DATE OF HIRE REQUIRED)		<input type="checkbox"/> LOSS OF INSURANCE		<input type="checkbox"/> ANNUAL OE		OTHER _____ (SPECIFY)	
<input type="checkbox"/> TRANSFER TO COBRA		<input type="checkbox"/> HNE COBRA		<input type="checkbox"/> HNE COBRA WITH HEALTH EQUITY HRA		<input type="checkbox"/> COBRA TERM	
						<input type="checkbox"/> NO LONGER ELIGIBLE	
						<input type="checkbox"/> DECEASED	

TYPE OF PLAN:  HMO  PPO  GROUP MEDICARE SUPPLEMENT

TYPE OF COVERAGE:  INDIVIDUAL  FAMILY  EE+1  OTHER

DATE OF HIRE: \_\_\_\_\_ HNE GROUP #: [ ][ ][ ][ ][ ][ ] - [ ][ ][ ][ ][ ][ ]

EMPLOYER SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

# IMPORTANT: PLEASE READ THESE TERMS OF ENROLLMENT

## As an employee, I understand that:

1. By submitting this form or accepting coverage under the plan, I agree, on behalf of myself and all enrolled dependents, to abide by the terms of the Health New England (HNE) Agreement, which includes this form as well as the applicable Explanation of Coverage or Summary Plan Description.
2. Membership will become effective upon acceptance by the Plan and that benefits under the Plan will be explained in a separate document (Explanation of Coverage or Summary Plan Description).
3. I may only enroll dependents subject to the guidelines outlined in my HNE Agreement.
4. Whenever I seek treatment or services, I must identify myself as an HNE member by presenting my HNE Identification Card.
5. I must select a Primary Care Physician for myself and my dependents (does not apply to PPO).
6. If appropriate, I authorize my employer to deduct from my wages the rate required for the coverage selected.

## As an employer, I understand that:

1. **By submitting this form, I certify that the information provided on this form is accurate.**

# RACE & ETHNICITY

## Why are these questions being asked?

The Commonwealth of Massachusetts has established statewide goals for improving health care quality and reducing racial and ethnic disparities in health care. HNE wants to do our part to remove any barriers to fair and unbiased treatment for all of our members. **By collecting information about your race and ethnic background, we may be able to identify possible issues that affect the care or treatment you receive. HNE will then be able to work with our provider community to address any issues. We appreciate your assistance in this effort.**

**This information is designed for the purpose of data collection and will not be used for determining eligibility, rating or claim payment. HNE keeps this information confidential according to our policies and state and federal law.**

RACE Please choose from the following:

Fill in the code where indicated on the front of this form.

Code	Description	R5	White
R1	American Indian/Alaska Native	R9	Other Race
R2	Asian	UNKNOWN	Unknown/not specified
R3	Black/African American		
R4	Native Hawaiian or other Pacific Islander		

**ETHNIC GROUP Please choose from the following: you may choose more than one. Fill in the code where indicated on the front of this form.**

Code	Description	Code	Description
2182-4	Cuban	2034-7	Chinese
2184-0	Dominican	2169-1	Columbian
2148-5	Mexican, Mexican American, Chicano	2108-9	European
2180-8	Puerto Rican	2036-2	Filipino
2161-8	Salvadoran	2157-6	Guatemalan
2155-0	Central American (not otherwise specified)	2071-9	Haitian
2165-9	South American (not otherwise specified)	2158-4	Honduran
2060-2	African	2039-6	Japanese
2058-6	African American	2040-4	Korean
AMERCN	American	2041-2	Laotian
2028-9	Asian	2118-8	Middle Eastern
2029-7	Asian Indian	PORTUG	Portuguese
BRAZIL	Brazilian	RUSSIA	Russian
2033-9	Cambodian	EASTEU	Eastern European
CVERDN	Cape Verdean	2047-9	Vietnamese
CARIBI	Caribbean Island	OTHER	Other Ethnicity
		UNKNOWN	Unknown/not specified



## Waiver/Verification of Alternative Coverage

Eligible Employees who refuse the SBSB Group Insurance Plan offered through their employer must verify they have alternative coverage.

I, \_\_\_\_\_, certify that I am an employee of and that I am eligible for group health care coverage through \_\_\_\_\_, my employer. I also certify that I am waiving my right to group health care coverage through my employer at this time because I have chosen health care coverage through (*Check box that applies*):

- COBRA     Parent/Spouse     Union     Medicare     Alternate group health program

Parent's / Spouse's Name: \_\_\_\_\_

Current Health Plan: \_\_\_\_\_

Health Plan Identification Number: \_\_\_\_\_

Group / Policy Number: \_\_\_\_\_

### Notice of Enrollment Rights

*If you are declining enrollment for yourself or your dependents (including your spouse) because of other health insurance coverage, you may in the future be able to enroll yourself or your dependents in this health plan, provided that you request enrollment within 30 days after your other coverage ends. In addition, if you have a new dependent as a result of marriage, birth, adoption, or placement for adoption, you may be able to enroll yourself and your dependents, provided that you request enrollment within 30 days after the marriage, birth, adoption, or placement for adoption.*

I understand that any person choosing to enroll later must meet the health plan's requirements for eligibility and for late enrollees.

Employee Name (*please print*)

Signature

Date

I affirm that the assertions in this form are true and complete to the best of my knowledge, and I understand that the health plan has the right to terminate coverage, retroactive to the effective date of coverage, for any material misinformation (including omissions) contained in this form.

Signature of Authorized Company Representative

Date

If you have any questions, please contact SBSB at 1-800-472-7199 (*existing membership*)

Return with the completed census and required documents to:  
Small Business Service Bureau, Inc.  
38 Austin Street • PO Box 15014 • Worcester, MA 01615-0014



## Protect Your Child's Smile

An unhealthy mouth impacts a child's ability to learn, develop self-esteem and speak properly. Furthermore, issues with oral health such as tooth decay can be associated with physical conditions like obesity, diabetes and heart disease. That's why your plan with Altus Dental covers 100%\* of sealants and fluoride treatments for your children under age 19. Sealants and fluoride treatments can help prevent tooth decay and can help your child's smile stay happy and healthy.

\*percentage reflects in-network coverage

# altus dental™

Altus Dental Insurance Company, Inc.

Pediatric Dental Benefits



### Diagnostic & Preventive

Exams, X-Rays, Cleanings, Fluoride Treatment, Sealants



### Minor Restorative

Silver and White Fillings, Recementing crowns



### Major Restorative

Crowns, build ups, posts and cores



### Orthodontics & Oral Surgery

Medically Necessary Braces, Extractions

For more info go to  
[altusdental.com/HNE](http://altusdental.com/HNE)